Support for Startups

Institute of Agricultural Engineering & Siemens Digital Industries Software

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Agenda

Introduction

Free Software Offerings

Solid Edge Startup Programme

Partnership with IAgrE

Questions and Round Table Discussion

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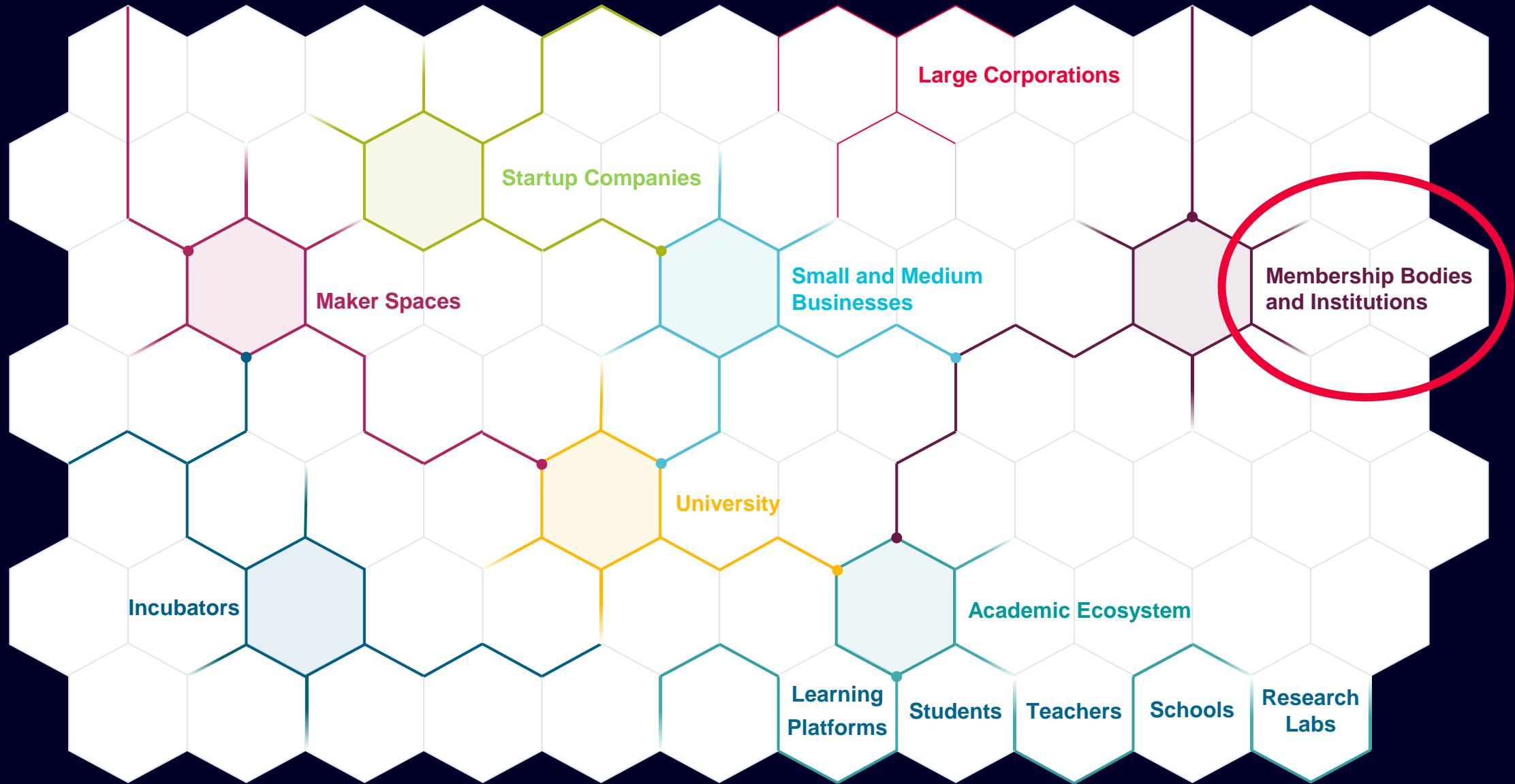# IAgrE Primary Contact at Siemens

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Supporting across all engineering industries

Siemens PLM Software Industry Sectors

Aerospace and Defense

Automotive and Transportation

Electronics

Semiconductor

Consumer Products and Retail

Energy and Utilities

Industrial Machinery and Heavy Equipment

Marine

Medical Devices and Pharmaceuticals

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A leader in digital transformation
Expansion of our portfolio

> 10 billion investment

12,700 software engineers are shaping the digital transformation

Selection of acquisitions

Virtual world
Software

Industrial software

Real world
Automation

Automation

2007 — 2020

ESTEQ · mx mendix · Mentor Graphics · COMSA · LIGHTWORKS · SAAB · ultrasoc · Bentley[1] · tass international · POLARION · IBS · LMS · CD-adapco · CAMSTAR · VISTAGY · innotec · UGS

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Software Offerings

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Free Software Offerings

[Free Software | 2D and 3D CAD | Solid Edge (siemens.com)](#)

Solid Edge Free Trial

Download and use Solid Edge for 30 days on your PC. Take your product design to the next level with Solid Edge 3D CAD.

Solid Edge for Students

Build the skills you need with Solid Edge Student Edition software—a free version of the same easy-to-use software suite used by professionals.

Solid Edge for Startups

Qualifying startups are eligible for a free annual subscription to Solid Edge—a comprehensive product development solution to help make your ideas a reality.

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Solid Edge Startup Programme

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What's Included in Solid Edge for Startups?
A complete product development portfolio

Mechanical Design	Electrical Design	Simulation	Manufacturing	Technical Publications	Data Management	Cloud Collaboration

- **Mechanical Design**
  - 3D Mechanical Design
  - 2D Drafting
  - Sheet Metal Design
  - Industrial Design
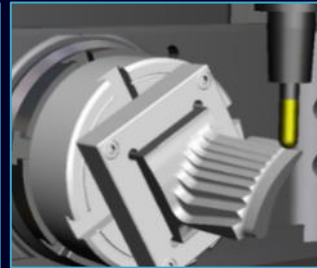 - Assembly Modeling
  - Model-Based Definition
  - Modular Plant
  - Piping Design

- **Electrical Design**
  - Electrical Routing
  - Wiring Design
  - PCB Collaboration
  - Wiring & Harness Design
  - Integrate Seamlessly with MCAD
  - PCB Collaboration

- **Simulation**
  - Structural Simulations
  - Flow Simulations
  - Advanced Simulations
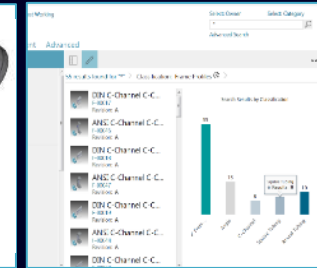
- **Manufacturing**
  - Additive Manufacturing
  - Subtractive Manufacturing
  - Siemens Teamcentre Integration
  - 2D Nesting
  - Pro 5 Axis Miling
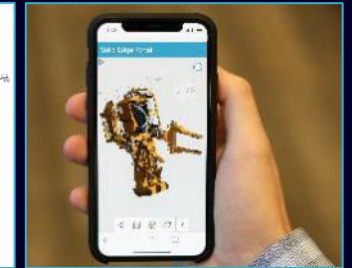
- **Technical Publications**
  - 3D Publishing
  - Interactive Documents
  - Requirements Management

- **Data Management**
  - Data Management
  - Advanced Search
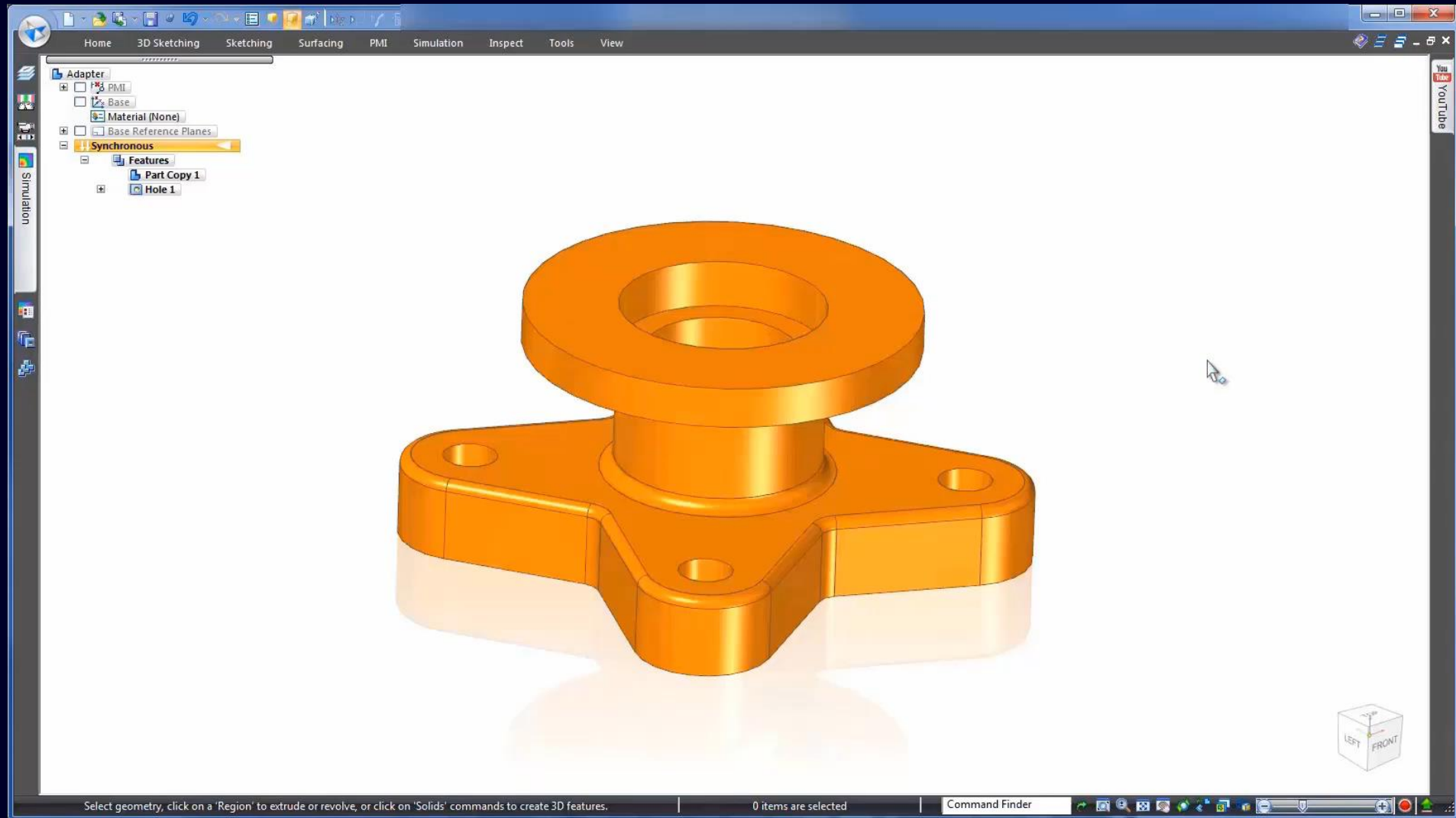 - Version Control
  - Illustrations Documents
  - 3D Publishing

- **Cloud Collaboration**
  - Solid Edge Portal
  - Worldwide Access
  - Collaboration Services

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Synchronous Technology
Synchronous Technology | Solid Edge | Siemens Digital Industries Software

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Benefits of the Solid Edge Startup Programme

Solid Edge for Startups | Free CAD Software Resources for Entrepreneurs

- **Free 1-Year license of Solid Edge Software**

- **Free access to Solid Edge training resources online materials.**

- **Technical support from product experts**

- **Guidance from business contacts at Siemens**

- **Co-marketing opportunities**

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Startup Programme Requirements

Click to view the online application form

Open to
Design firms and product manufacturers

Open to
Legal entities in business for 3 years or less (flexibility around this)

Less than £1 million
In funding

Less than £1 million
In annual revenue

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Case Study
Hutton Technologies Ltd.

A simple product, wit a huge impact

Challenges
- Develop a new low-coast, low-maintenance water pump with extremely limited water resources

Keys to Success
- Easy-to-use design functionality
- Optimized design for manufacturing and sustainability
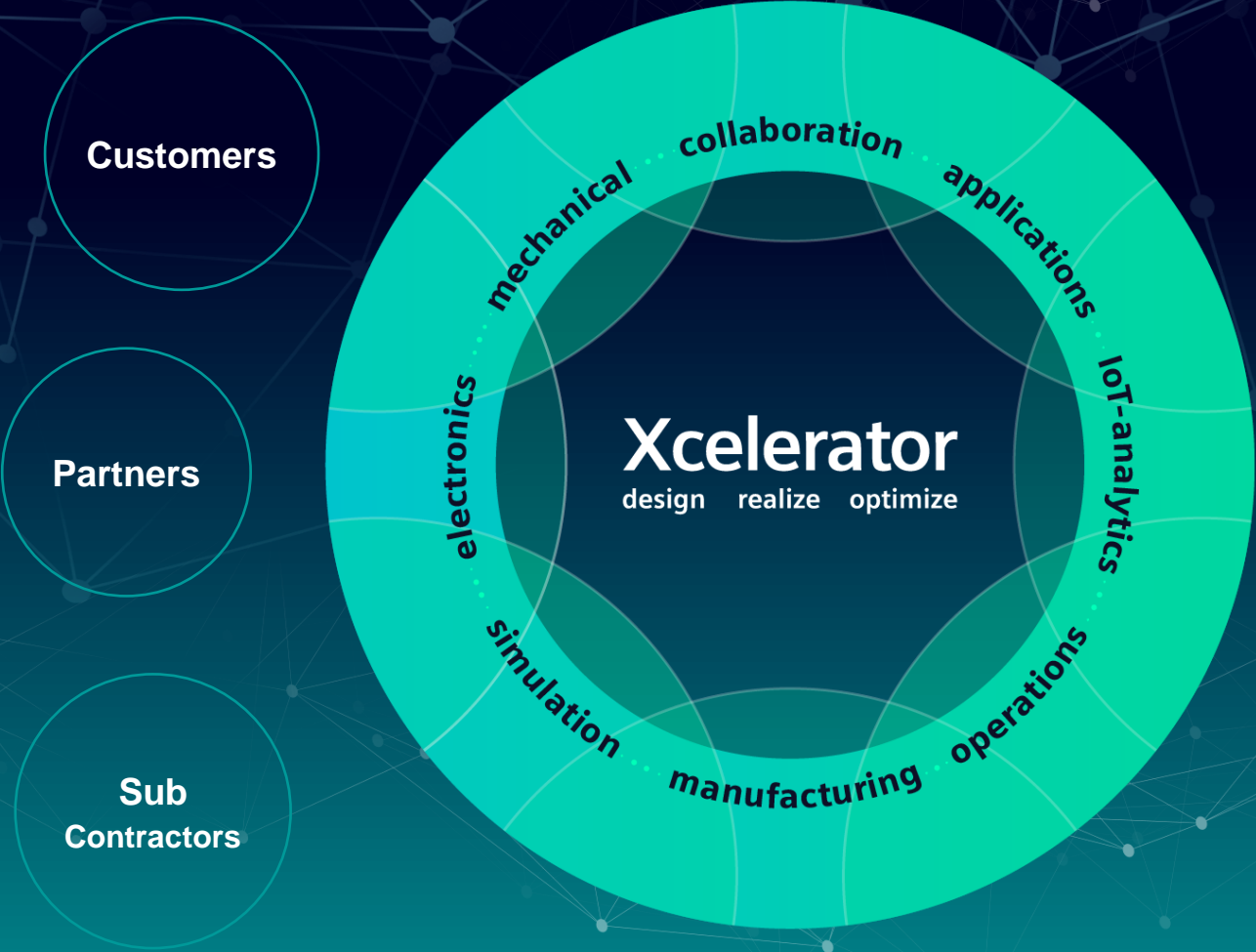
[Find out more here]

Results

- ✓ New low-tech water pump launched
- ✓ Easy and intuitive to operate
- ✓ Designed primarily by one person
- ✓ Replacement parts made easily
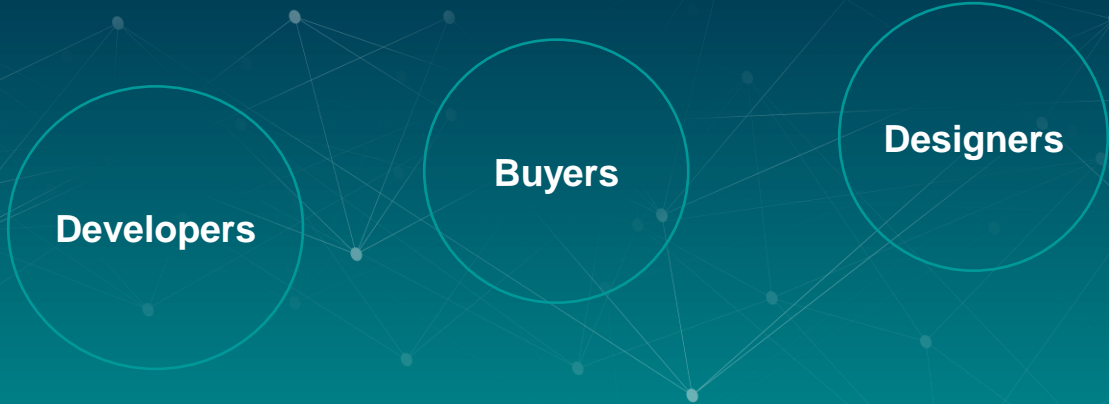- ✓ Time spent on irrigation cut by 80%

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Startup Participants Worldwide
Supporting global growth and innovation

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Partnership with IAgrE

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Partnership with membership bodies

Entrepreneurs ⟷ Ecosystem

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We already have done…

✓ Dedicated landing page for Siemens

✓ Point of contact at Siemens Digital Industries Software

✓ Entry information about Solid Edge Startup Programme

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If there is demand, we would like to…

1. **Educational Masterclasses**
    Industry trends and insights

2. **Lunchtime Lectures**
    Further sessions about designing and manufacturing
    in Solid Edge

3. **Podcast Series**
    A successful business on the Startup Programme

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Thank you!

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